



A real estate scholarship programme for aspiring rural specialists

Real estate sales is one of the few vocations which never go out of favour. No matter how the economy performs, the property market keeps on trading and, for the right person, real estate sales can be secure, enjoyable and very rewarding.

Right now, agricultural land sales are buoyant so we need fresh talent who are keen to make a career of rural realty to enter PGG Wrightson Real Estate Scholarship programme.

Most estate agencies sell rural property but PGWRE is New Zealand's leading rural specialist. With 35 offices and the expertise of the wider PGW group providing specialised scientific, technical and commercial backup, we are the only truly nationwide rural specialist. Today, it is this in-depth understanding of farming and agricultural marketing practices that is, once again, building our reputation and our market share in a highly active economy.

As a PGWRE salesperson, you'll acquire a full understanding of the workings of the broader primary sector, which is the backbone of the New Zealand economy. You'll also work toward a formal qualification, build unrivalled knowledge and experience around compliance, and work on high-profile sales programmes from the outset.

This is a '*real world*' opportunity and that means we need salespeople with good people skills, who communicate well and exercise good judgment, so there's no age barrier. The successful applicants may well be transferring from another career or finishing their education but, either way, it will be their ethical standards, drive and personality that will bring success in this vocation.

This is an exciting opportunity for our business, so if you feel you have the ambition and drive to succeed then apply today.

A handwritten signature in black ink, appearing to read 'Peter Newbold', with a stylized flourish at the end.

Peter Newbold
General Manager

A. Introduction

There are limited spaces available for the PGG Wrightson Real Estate Scholarship programme for 2016. The quality of information you supply will better assist us in shortlisting those candidates who will be face-to-face interviewed.

It is essential that the information you supply is true and correct as falsifying the information will be grounds for termination from the Scholarship programme. If you are a successful scholarship programme attendee, this information will become part of your personal records held at PGG Wrightson Real Estate. Should you be unsuccessful, the information you have supplied will be destroyed.

B. Personal Details

Surname:

First Names:

Address:

Postal Address:
(If different from above)

Email:

Phone (Work): Phone (Home):

Mobile:

Date of Birth: ____/____/19____

Place of Birth: _____

I am a New Zealand resident	Yes	No
I have a valid New Zealand work permit	Yes	No
I hold a current New Zealand drivers licence	Yes	No
I have a clean police record If no, please explain	Yes	No
I am over 18 years of age	Yes	No

Do you have any Real Estate experience?

Yes

No

If yes, please explain

Do you have any Sales experience?

Yes

No

If yes, please explain

C. Interests

List here your interests and/or clubs or groups that you belong to.

Do you have a preferred location/region to work in?

Yes

No

If yes, where? _____

Where is the nearest PGG Wrightson office/store to there? _____

D. References

Please list referees that PGG Wrightson Real Estate may contact regarding your ability and integrity to perform the role:

Name		Occupation	
Telephone		Email	
How are they known to you?			

Name		Occupation	
Telephone		Email	
How are they known to you?			

Name		Occupation	
Telephone		Email	
How are they known to you?			

E. Referral

How did you find out about the PGG Wrightson Real Estate Scholarship?

- ☐ REINZ online and/or e-newsletter
- ☐ Trademe
- ☐ Seek.co.nz
- ☐ DL Card in your PGW account envelope
- ☐ At a PGG Wrightson office/store
- ☐ Farmers Weekly
- ☐ PGG Wrightson Website
- ☐ PGG Wrightson Real Estate Website
- ☐ Other, please explain _____

Applicant's Signature

Date:

(If applying electronically, please type your name)

To Apply:

Send in this application form accompanied by:

- A covering letter outlining why you wish to start a career in real estate, what you consider your major strengths are, and what you feel you can bring to the industry that makes you a potential recipient for a scholarship
- A copy of your CV

Email to: recareer@pggwrightson.co.nz

Scholarship applications close 4.00pm, 26 February 2016