

A REAL ESTATE SCHOLARSHIP PROGRAMME FOR ASPIRING RURAL SPECIALISTS

Selling real estate is one of the few vocations that never goes out of favour. No matter how the economy performs, the property market keeps on trading and, for the right person, real estate sales can be secure, enjoyable and very rewarding.

With some good sales in the pipeline and a strong outlook for commodity prices, the rural marketplace is positive, so we need fresh talent who are keen to make a career of rural realty to enter our PGG Wrightson Real Estate Scholarship Programme.

A number of real estate companies sell rural property but PGG Wrightson Real Estate is New Zealand's leading rural real estate company. With 37 offices and the expertise of the wider PGW group providing specialised scientific, technical and commercial backup, we are the only truly nationwide rural specialist. Today, it is this in-depth understanding of farming and agricultural marketing practices that is, once again, building our reputation and our market share in a highly active economy.

As a PGG Wrightson Real Estate salesperson, you'll acquire a full understanding of the workings of the broader primary sector, which is the backbone of the New Zealand economy. You'll also work towards a formal qualification, build unrivalled knowledge and experience around compliance, and work on high-profile sales programmes from the outset.

This is a great opportunity and we need salespeople with good people skills, who communicate well and exercise good judgment, so there's no age barrier. The successful applicant may well be transferring from another career or finishing their education but, either way, it will be their ethical standards, drive and personality that will bring success in this vocation.

This is an exciting opportunity for our business, so if you feel you have the ambition and drive to succeed then apply today.



Peter Newbold
General Manager - Real Estate

A. Introduction

There is one space available for the PGG Wrightson Real Estate Scholarship Programme for 2018. The quality of information you supply will better assist us in shortlisting those candidates who will be interviewed face-to-face.

It is essential that the information you supply is true and correct, as falsifying the information will be grounds for termination from the Scholarship Programme. If you are a successful Scholarship Programme recipient, this information will become part of your personal records held at PGG Wrightson Real Estate. Should you be unsuccessful, the information you have supplied will be destroyed.

B. Personal Details

Surname

First Name(s)

Address

Postal Address
(if different from above)

Email

Phone
(work)

Phone
(home)

Mobile

Date of Birth

Place of Birth

I am a New Zealand resident

☐ Yes

☐ No

I have a valid New Zealand work permit

☐ Yes

☐ No

I hold a current New Zealand drivers licence

☐ Yes

☐ No

I have a clean police record

☐ Yes

☐ No

If no, please explain

☐ Yes

☐ No

I am over 18 years of age

☐ Yes

☐ No

Do you have any real estate experience?

☐ Yes

☐ No

If yes, please explain

B. Personal Details *(continued)*

Do you have any sales experience?

☐ Yes

☐ No

If yes, please explain

C. Interests

List here your interests and/or clubs or groups that you belong to:

Do you reside in Canterbury?

☐ Yes

☐ No

If yes, where?

Where is your nearest PGG Wrightson office or store?

D. References

Please list referees that PGG Wrightson Real Estate may contact regarding your ability and integrity to perform the role:

Name	<div></div>	Occupation	<div></div>
Phone	<div></div>	Email	<div></div>
Relationship to you	<div></div>		

Name	<div></div>	Occupation	<div></div>
Phone	<div></div>	Email	<div></div>
Relationship to you	<div></div>		

Name	<div></div>	Occupation	<div></div>
Phone	<div></div>	Email	<div></div>
Relationship to you	<div></div>		

E. Referral

How did you find out about the PGG Wrightson Real Estate Scholarship Programme?

- ☐ REINZ online and/or e-newsletter
- ☐ Trademe
- ☐ Seek.co.nz
- ☐ Electronic email statement advert
- ☐ At a PGG Wrightson office/store
- ☐ Farmers Weekly
- ☐ PGG Wrightson website
- ☐ PGG Wrightson Real Estate website
- ☐ Other, please explain:

Applicant's Signature

(If applying electronically, please type your name)

Date

To apply:

Send in this application form accompanied by:

- A covering letter outlining why you wish to start a career in real estate, what you consider your major strengths are, and what you feel you can bring to the industry that makes you a potential recipient for a scholarship
- A copy of your CV

Email to: recareer@pggwrightson.co.nz

Scholarship applications close 4pm, Monday, 12 February, 2018.