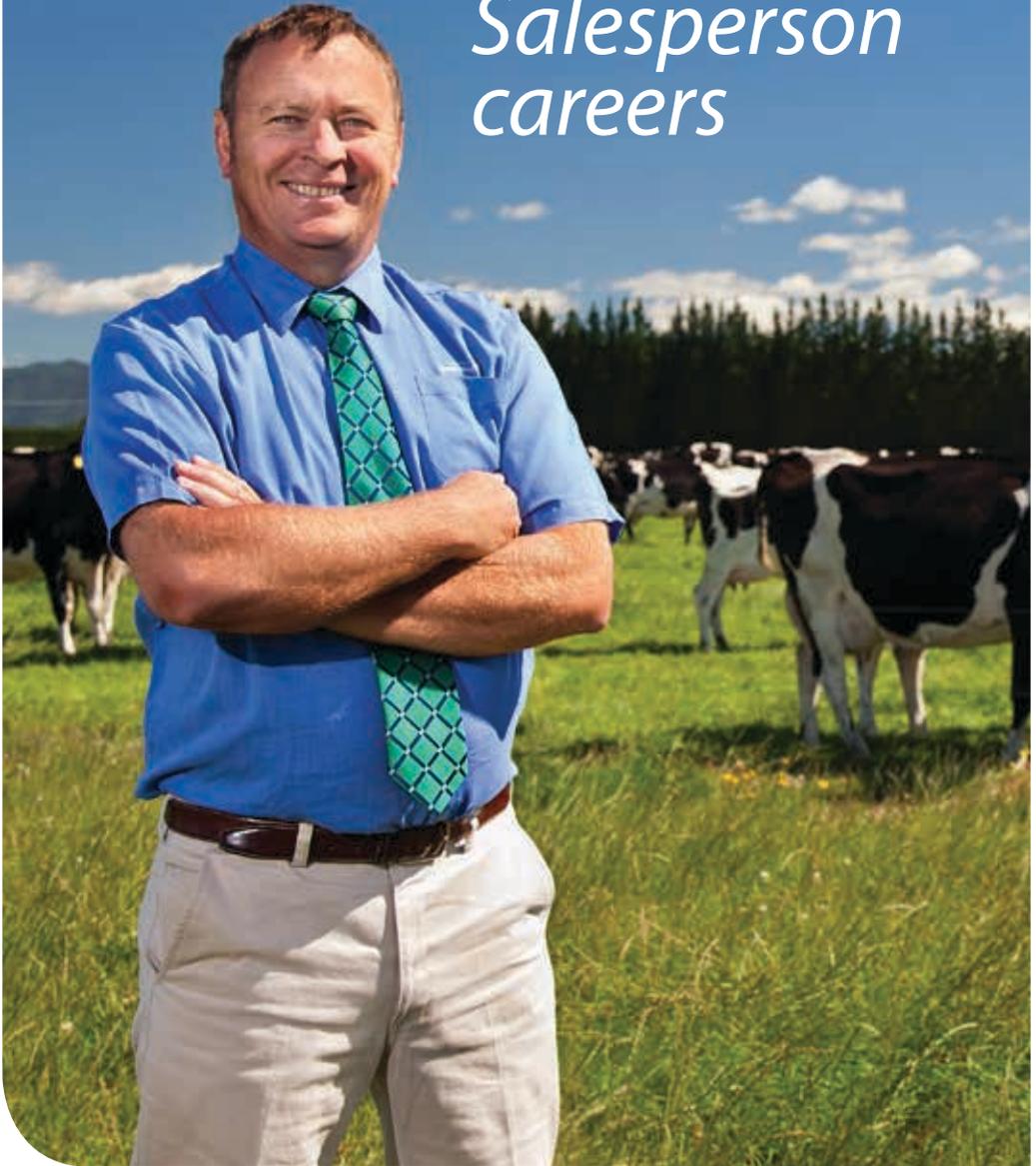


PGG Wrightson **Real Estate**

Salesperson careers



Helping grow the country

PGG Wrightson is New Zealand's leading provider to the agricultural sector, offering a wide range of products, services and solutions to growers, farmers and processors in New Zealand and internationally.

We have a rich heritage of more than 160 years working alongside New Zealand farmers to service their on-farm needs. These long-standing relationships make us one of the most trusted real estate companies in the country, and the first choice amongst farmers. PGG Wrightson Real Estate is a market leader in farm sales in New Zealand and this is consistently demonstrated through our results.

People focused

More than anything else, our people are what set us apart and are the basis of our business success. Throughout the regions in which we operate, our salespeople are key members of the rural community and trusted partners of our farming customers, with long-term relationships that frequently span generations. As a business, we invest heavily in ensuring that we have the right people, appropriately trained and equipped to deliver services and customer requirements. When it comes to industry knowledge or real estate expertise, you can rest assured that the PGG Wrightson Real Estate team can deliver professional service with integrity.

A network that really works

When you deal with us, you deal with one company and one team. While it's important for individual salespeople to be backed up with proven marketing tools, of equal importance is having a strong network of real estate professionals to connect buyers and sellers from all over the country. Buyers today are more mobile and look for opportunities in many different areas of the country. PGG Wrightson Real Estate has a network of over 160 salespeople nationwide, backed up by over 2,100 staff from the wider PGG Wrightson Group, who really work together to achieve the best outcome for our clients.



Our difference

- *We are not a franchise. We are a publicly listed company, which means no franchise fees come out of your hard-earned commission.*
- *We have over 2,100 staff throughout New Zealand reinforcing the PGG Wrightson brand.*
- *PGG Wrightson's divisions work together as a large network to help build your database.*
- *Our branding is well known, signifying trust and integrity, and is consistent throughout the country.*
- *Staff benefits are available through the wider group.*





Key attributes

The qualities it takes to be a successful real estate salesperson with us include:

- *Self-confidence and commitment*
- *A willingness to learn*
- *Honesty, integrity and a professional attitude*
- *Good communication skills with the ability to build trust*
- *An established network*
- *Focus, drive and the ability to self-motivate*

The rewards of a real estate career

Choose the hours you work, manage your own business, reap the rewards of success and get the monetary recognition you deserve.

Why start a career in real estate?

- *To take responsibility for your own income*
- *To take control of your own working life*
- *To enjoy working with people*
- *To be rewarded for your efforts*
- *To have your own successful business, within a business*
- *To balance your work life and home life*

Qualification

Step 1

Complete prescribed qualification
National Certificate in Real Estate
(Salesperson) (Level 4)

Step 2

Advertise to apply for salesperson's licence

Step 3

Complete and submit Form 4 Application
for salesperson's licence to REAA

In-house training and mentoring

As approved and accredited Continuing Education providers of the Real Estate Agents Authority, PGG Wrightson Real Estate will provide you with all of the training you require. With our online training system, you can attend any of our training sessions from anywhere in the world! Simply log-in to the site and be part of our informative webinars.

Regular in-house training is also provided at local branches covering a variety of topics – this is all free of charge.

Marketing

One of PGG Wrightson Real Estate's points of difference is our outstanding marketing advice and support, to help our salespeople succeed.



It is a fact - no company sells more farms than PGG Wrightson Real Estate. Our level of service, our specialist knowledge, and total commitment to achieving the best outcome for our clients are what set us apart from the rest.
 Contact us today and let our team help you achieve the results you are after.
 Blenheim 03 578 3019 | Kaikoura 03 579 3702 | Nelson 03 543 8299

For results that count, contact me today!

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www.pggwre.co.nz *Helping grow the country*



Wherever you are in the country, we have an office near you.

If you're excited about the challenges and rewards a real estate career has to offer, call us today to discuss your future with us.

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 Principal Agent

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